

# **Development Executive/Grant Writer**

Join EcoAthletes, an innovative nonprofit dedicated to helping athletes lead a #ClimateComeback!

#### **About EcoAthletes**

EcoAthletes is an innovative nonprofit that inspires and coaches athletes to lead climate action. Put another way, we aim to find the Muhammad Alis, the Megan Rapinoes of the climate change fight.

Since launching in April 2020, we have built a community of over 45 EcoAthletes Champions who are passionate about our mission and dedicated to combating the climate crisis. Over that time, we have built a hub of resources to equip the Champions to lead climate action through a variety of customized solutions that work for them.

To date, 80 percent of EcoAthletes' funding has come from the owner, with additional support coming from grants, individual donations and corporate sponsorships.

Our funding goal for the next 12 months is \$250,000. To achieve that funding level, and to make meaningful progress towards our mission, we need the support of a strategic, savvy development professional, an entrepreneurial spirit and a desire to work for a purpose-driven nonprofit that functions like a startup.

### **Role Description**

EcoAthletes seeks an individual to lead all development efforts, including:

- Identify grant opportunities for EcoAthletes among these organizations:
  - Sports Teams and/or their charitable arms,
  - Foundations in the climate and sport-for-good worlds
  - o Corporations for which sports and climate are key drivers
- Apply for appropriate corporate and philanthropic foundation grants by writing and submitting proposals and reports to our foundation (corporate, institutional) donors
- Research and connect with new sources of potential funding
- Collaborate with the Founder and and other EcoAthletes team members to evolve strategic goals to support growth.

## **Time Commitment & Compensation**

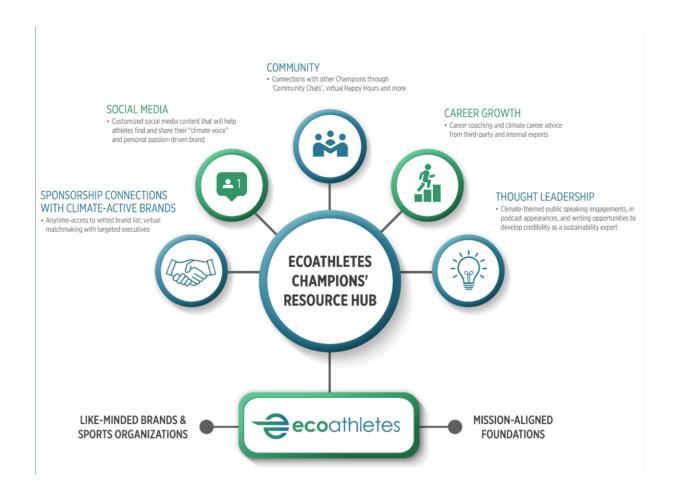
Project-based with total hours worked not to exceed 30 per month. Pay will be determined by the selected candidate's level of experience

### **How to Apply**

Submit your resume and a plan (250 words maximum) with three ideas that would detail your approach to identifying, applying for and winning grants within the next 12 months to EcoAthletes founder Lew Blaustein at lew@ecoathletes.org.



# **More about EcoAthletes**



All EcoAthletes Champions have access to the Resource Hub, which is comprised of five critical branches:

- **Community** Connections to a supportive network of like-minded Champions through virtual gatherings and and more
- **Content** Customized social media content' platforms for journaling and more, etc., to help Champions find and share their climate voices
- **Coaching** Climate communications and education; post-athletic career
- **Sponsorship Connections with Climate-Active Brands** Introductions for green-themed ambassador opportunities; virtual matchmaking with targeted executives
- **Thought Leadership** Climate-themed public speaking engagements including panel appearances and podcasts as well as writing opportunities to develop reputation as a sustainability expert